

Introduction

We work regularly with a number of family law practices who value our straightforward and pragmatic advice, as well as our attention to the difficult circumstances their clients are in. Our approach is to put people first, so that any advice relating to the finances is relevant, practical and valuable.

“They are very straightforward in dealing with clients; no jargon and no salesmen.”

Adviser’s Story

“Every time I refer high value financial remedy cases to Edison, I find their input very valuable.

First, they are very straightforward in dealing with clients; no jargon and no salesmen. They are sensitive to the client’s concerns and what divorce means to them emotionally. They take the time to listen and are always accessible to the client and to me, which is a great support.

The capitalisation work they produce can really help unlock the implications of a settlement. Their reports allow the numbers to be questioned directly and accurately. As a result, the client feels more confident during negotiations, and I’m reassured that nothing has been missed. They understand the divorce process and have helped our clients in court and in collaborative or mediation cases. In each instance, they have consistently delivered the same high level of service and quality of advice.

Adviser's Story (cont.)

In one particular collaborative case, Edison was appointed by both the husband and wife, who couldn't have been more different as individuals. Edison did a great job of presenting the results of their analysis objectively, clearly and in a timely fashion – all of which made it much easier to reach an agreement. Both clients were so pleased with the service that they have both appointed Edison to look after them on an ongoing basis.”

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For a straightforward conversation, call us on 020 7287 2225 or email hello@edisonwm.com.